

**Course offered for academic year 2023/2024**

Polish course name	English course name*	Coordinator	Form (for Erasmus students)	ECTS	Course Objectives
Organizacja i człowiek w warunkach rozwoju technologii	Organisation and Human against New Technologies Development	Szymon Kolwas, PhD	lecture 30hours + individual task	4	The course describes the relationship between people and the organization. The impact of new technologies on the behavior of individuals is analyzed.
Negocjacje w biznesie	Business Negotiations	Michael Jaksa, PhD	tutorial 30 hours	2	Being able to conduct successful negotiation in different business situations. Negotiations happen every day—with co-workers, customers, competitors, etc. The course will expand students' understanding of negotiations in various business situations. Students will learn how to analyse the whole negotiation process using insights collected from negotiation models and theories, psychological research and decisionmaking. Students will be able to receive feedback on their performance. The course enable participants to identify what they did right and what they did wrong to improve their negotiation performance.
Poszukiwanie i planowanie rozwoju nowych rozwiązań	Search, Design and Planning of Development of New Solutions	Olga Ciechańska, PhD	lecture 15 hours, tutorial 15 hours	4	The course aims to deliver the knowledge related to innovations, planning and design of new solutions related to organizations, technology and products.
Rynki i instytucje finansowe w świecie cyfrowym	Financial Markets and Institutions in Digital Times	Jan Monkiewicz, Prof.	lecture 30hours + individual task	4	The course presents the financial markets (money market, stock exchange etc.), principle and regulations. Insights into application of digital technology in the financial markets are described.
Zarządzanie logistyką w przemyśle 4.0	Industry 4.0 in logistic management	Piotr Kryś, PhD	lecture 30hours + individual task	4	The course describes the aspects of logistics in supply chain management. Opportunities of the use of ICT tools are presented.
Zaawansowane metody identyfikacji	Advanced Methods of Threat Identification and Risk Analysis in Public Management	Grzegorz Kunikowski, PhD Michał Wiśniewski, PhD	lecture 30hours + individual task	4	The course presents security and accessibility aspects of key services delivered in public management. Risk related to delivery of energy, public transport etc. are discussed.
Zarządzanie programem	Program management (course related to a group of projects)	Tadeusz Grzeszczyk, Prof.	lecture 15 hours, tutorial 15 hours	2	After completing the course, students know the basic principles and methodologies of program management and apply the selected tools in program evaluation. Program is related to group of projects. The course is located in the field of project management and discuss the issues related to management of group of linked projects.
Modelowanie procesów biznesowych odpornych na zakłócenia	Business modeling of disruption resistant production processes	Justyna Smagowicz, PhD	lecture 30hours + individual projects	4	Aspects related to business continuity management of production companies are the main topic of the course.
Psychologia biznesu	Business Psychology	Szymon Kolwas, PhD	tutorial 30 hours	4	Business psychology issues are described in the subject.
Koncepcje zrównoważonego rozwoju	Concepts of Sustainability	Marta Skierniewska, PhD	tutorial 30 hours	4	The aim of the course is to make the student, after participating in it: • understood the essence of concepts Sustainable Lifestyle in 17 global goals for sustainable development; • knew the scope of actions taken in the field of sustainable development;
Metody organizacji i zarządzania	Organisation And Management Methods	Grzegorz Kunikowski, PhD	tutorial 30 hours	4	The course aims to develop the ability of students to collect and use financial information in order to construct a coherent description of business activities.
Kapitał społeczny	Social Capital	Szymon Kolwas, PhD	tutorial 30 hours	4	The aim of the subject is to gain basic knowledge of social networks and interactions that inspire trust and reciprocity among the citizens and the ability to apply it in the analysis and evaluation of phenomena from this area.

\*please note that the final list of courses can change due to the recruitment process (courses selection) of WUT students

\* Erasmus and bilateral students can additionally select the courses offered by other faculties of WUT  
<https://erasmus.pw.edu.pl/erasmusen/Incoming-Students/Offer>

For more information you can contact: [daria.wyszogrodzka@pw.edu.pl](mailto:daria.wyszogrodzka@pw.edu.pl)